

PREQUALIFICATION EVALUATION

**THE HASHEMITE KINGDOM OF JORDAN
Ministry of Water & Irrigation
Water Authority of Jordan**

Karak Wastewater Treatment Plant

Tender No.4/2013/SW

Kreditanstalt für Wiederaufbau

March 2013

PREQUALIFICATION EVALUATION

Karak Wastewater Treatment Plant

The prequalification evaluation will be based on the ability of the applicant to provide adequate information to substantiate its relevant experience, expertise, management capability, financial and economic soundness, workload capacity, tender and performance bonding capacity and to provide sufficient resources to carry out the project.

The following qualifying categories will be evaluated in detail, and points awarded based on the 75 % of the available points in total, and no less than 50% of the points available in each individual category.

Each partner of a Joint Venture or a Consortium will be evaluated individually and then accordingly to the percentile participation of each partner the evaluation of the whole Joint Venture or Consortium will be calculated. The evaluation of the whole Joint Venture or Consortium has to meet the 75% of the available points in total and 50% of the points available in each category.

The evaluation of the information provided and the awarding of points will be at the sole discretion of WAJ and no details will be provided to the applicants regarding the process at any time. The decision of WAJ will be final and binding, and protests will not be permitted.

The categories for evaluation are:

Category	Points
1. Structure and Organisation	50
2. Financial Statement information	200
3. Experience	350
4. Geographical and Regional Experience	150
5. Personnel Resources	100
6. Project Management Expertise	50
7. Equipment and Facilities	50
8. Subcontracting Information	50
Total Points Available	1,000

EVALUATION PROCESS

Category 1

Structure and Organisation

Total 50 points available

Criterion 1

Number of years in business

Years	Points
< 3	0
3 – 5	5
6– 15	7
>15	10

Criterion 2

Number of years experience in Jordan

Years	Points
< 2	0
2 –5	5
>5	10

Criterion 3

Number of years of International experience

Years	Points
< 3	0
3 – 7	5
8– 15	10
>15	15

Criterion4

Agent Assistance

Agents with local experience	Points
No Agent name given	0
Agent(s) names given, but no firm agreement provided or noted	2
Agent(s) names given and firm agreements provided or noted	5

Criterion 5

Organisation Charts (for corporate structure)

Years	Points
Good, fully detailed	10
Average, more detail needed	5
Poor, totally inadequate	0

SUMMARY

Criterion	Description	Available Points	Points Awarded
1	Number of years in business	10	
2	Number of years experience in Jordan	10	
3	Number of years of International experience	15	
4	Agent Assistance	5	
5	Organisation Charts	10	
	TOTAL POINTS	50	
	Greater than 25 points awarded?		YES/NO

Category 2**Financial Information**

Total 200 points available

Criterion 1**Financial Statements**

Financial Statement adequacy	Points
No or unacceptable statements provided	0
Incomplete or partially inadequate statements provided	5
Full and acceptable statements provided	10

Criterion 2**Financial and Economic Soundness**

Financial and Economic Soundness	Points
Applicant not financially or economically sound	0
Applicant less than marginally sound	20
Applicant marginally sound	30
Applicant better than marginally sound	50
Applicant fully financially and economically sound	60

Note: This will be dependant upon financial bid capacity, parameters to be determined by the Client. (expected to be combination of Available Working Capital, Tendering Capacity, etc.)

Criterion 3 Bankers References

Banker's References	Points
No references provided	0
References provided, with limitations or restrictions, or less than number requested	10
Bank references provided, number and contents acceptable	20

Criterion 4 Net Asset Value, certified

Net Asset Value	Points
< 7 million Euro certified	0
7 -10 million Euro, certified	30
11-15 million Euro, certified	60
16-30 million Euro, certified	90
> 30 million Euro, certified	110

SUMMARY

Criterion	Description	Available Points	Points Awarded
1	Financial Statements	10	
2	Financial and Economic Soundness	60	
3	Bankers References	20	
4	Net Asset Value, certified	110	
	TOTAL POINTS	200	
	Greater than 100 points awarded?		YES/NO

Category 3 Experience

Total 350 points available

Criterion 1 General Experience over last 5 years

General Experience	Points
Consistent, increasing in value	50
Consistent	30
Consistent, decreasing in value	15
Inconsistent	8
Inconsistent, low values	0

Criterion 2 Civil Engineering Works

General Experience	Points
Consistent, increasing in value	50
Consistent	30
Consistent, decreasing in value	15
Inconsistent	8
Inconsistent, low values	0

Criterion 3 Civil Engineering Works completed on time

Timely Completion	Points
All completed on time	40
> 75% completed on time	20
> 50% completed on time	10
< 50% completed on time	0

Criterion 4 Similar projects carried out

Number of similar projects carried out	Points
> 10	40
3- 10	20
< 3	0

Criterion 5 Size of Similar projects (WWTPs) carried out

Project number	Points
> 5 of similar size	60
> 2 < 5 similar projects	40
2 projects of similar size	25
1 project of similar size	10
No similar projects carried out	0

Criterion 6 Specific WWTP Project Performance

Timely Completion	Points
All completed on time	50
> 75% completed on time	30
> 50% completed on time	15
< 50% completed on time	0

Criterion7 Problem Projects

Penalties, Liens, Stop Notices imposed	Points
None& detailed	40
< 5%&Detailed	20
5 – 10%& Detailed	10
> 10%& detailed	0

Criterion 8 Business References

Business References	Points
> 3 provided and acceptable	20
> 3 provided, but with definitions or restrictions	15
< 3 provided	5
None provided	0

SUMMARY

Criterion	Description	Available Points	Points Awarded
1	General Experience over last 5 years	50	
2	Civil Engineering Works	50	
3	Civil Engineering Works completed on time	40	
4	Similar projects carried out	40	
5	Size of Similar projects (WWTPs) carried out	60	
6	Specific WWTP or Pipeline Project Performance	50	
7	Problem Projects	40	
8	Business References	20	
	TOTAL POINTS	350	
	Greater than 175 points awarded?		YES/NO

Category 4**International and Regional Experience**

150 points available

Criterion 1**International Experience**

Number of projects	Points
> 10 projects	60
6 – 10 projects	50
3 – 5 projects	30
1 – 2 projects	20
0 projects	0

Criterion 2**Regional Experience**

Number of projects	Points
> 15 projects	90
10 – 15 projects	70
6 – 9 projects	50
1 – 5 projects	20
0 projects	0

SUMMARY

Criterion	Description	Available Points	Points Awarded
1	International Experience	60	
2	Regional Experience	90	
	TOTAL POINTS	150	
	Greater than 75 points awarded?		YES/NO

Category 5

Personnel Resources

100 points available

Criterion 1

Number of Personnel

Number of personnel	Points
Proportional to company size	40
Marginally proportional to company size	20
Inadequate for company size and project	0

Criterion 2

Number and Experience of Corporate Management

Number and Experience of Corporate Management	Points
Proportional to company size, and experienced	60
Marginally proportional to company size, but experienced	45
Not proportional to company size, but experienced	30
Not proportional to company size, and inexperienced	10
Inadequate for company size and project	0

SUMMARY

Criterion	Description	Available Points	Points Awarded
1	Number of Personnel	40	
2	Number and Experience of Corporate Management	60	
	TOTAL POINTS	100	
	Greater than 50 points awarded?		YES/NO

Category 6**Project Management Expertise**

50 points available

Criterion 1**Project Manager Experience**

Project Manager Details provided?	Points
>20 years experience details provided	5
10-20 years or limited or incomplete experience details provided	3
< 10 years or inadequate experience details provided	0

Criterion 2**Project Manager Projects**

Projects of Applicable Experience	Points
> 5 projects applicable experience	20
3-5 projects applicable experience	15
1-2 projects applicable experience	10
No projects applicable experience	0

Criterion 3**Contract Key Position Nominees**

Contract Key Position Details provided?	Points
Full experience details provided	5
Limited or incomplete experience details provided	3
Inadequate experience details provided	0

Criterion 4**Key Position Nominee Adequacy**

Key Positions Experience	Points
All nominees experienced particularly in similar projects	20
Some nominee experience inadequate	15
Limited or incomplete nominee experience details provided	5
Inadequate nominee experience details provided	0

SUMMARY

Criterion	Description	Available Points	Points Awarded
1	Project Manager Details	5	
2	Project Manager Experience	20	
3	Contract Key Position Nominees	5	
4	Key Position Nominee Adequacy	20	
	TOTAL POINTS	50	
	Greater than 25 points awarded?		YES/NO

Category 7**Equipment and Facilities**

50 points available

Criterion 1**Equipment and Facilities Information**

Equipment and Facility Details provided?	Points
Full details provided	20
Limited or incomplete details provided	10
Inadequate details provided	0

Criterion 2**Equipment and Facilities Adequacy**

Equipment and Facilities Adequacy	Points
More than Adequate	30
Adequate	20
Marginally Adequate	15
Marginally Inadequate	10
Totally inadequate	0

SUMMARY

Criterion	Description	Available Points	Points Awarded
1	Equipment and Facilities Information	20	
2	Equipment and Facilities Adequacy	30	
	TOTAL POINTS	50	
	Greater than 25 points awarded?		YES/NO

Category 8**Subcontracting Information**

50 points available

(If no Subcontractor is named, 50 points will be awarded)

Criterion 1**Subcontracting Information**

Subcontractor Details provided?	Points
Full details provided	10
Limited or incomplete details provided	5
Inadequate details provided	0

Criterion 2**Subcontractor(s) Adequacy**

Subcontractor(s) Adequacy	Points
More than Adequate	20
Adequate	15
Marginally Adequate	10
Marginally Inadequate	5
Totally inadequate	0

Criterion 3**Subcontracting Amount**

Subcontracting Amounts	Points
< 15 % of contract value	20
15 -25% of contract value	15
26 -30% of contract value	10
31 – 40% of contract value	5
> 40 of contract value	0

SUMMARY

Criterion	Description	Available Points	Points Awarded
1	Subcontracting Information	10	
2	Subcontractor Adequacy	20	
3	Subcontracting Amount	20	
	TOTAL POINTS	50	
	Greater than 25 points awarded?		YES/NO

GRAND SUMMARY

Category	Points Available	Points Awarded
1. Structure and Organisation	50	
2. Financial Statement information	200	
3. Experience	350	
4. Geographical and Regional Experience	150	
5. Personnel Resources	100	
6. Project Management Expertise	50	
7. Equipment and Facilities	50	
8. Subcontracting Information	50	
Total Points Available	1,000	
Greater than 750 points awarded?		YES/NO